



Proposed Budget

October 1, 2023 - September 30, 2024

Workshop – August 7, 2023

FY 23-24						
Fund Title	Estimated Fund Balance 9/30/2023	Total Revenues	Total Expenditures	Total Internal Transfers	Net Inc/(Dec)	Estimated Fund Balance 9/30/2023
General Fund	\$ 977,435	\$ 958,785	\$ 954,219	\$ (4,250)	\$ 315	\$ 977,750
Debt Service Fund	6,726	317,305	317,305	-	-	6,726
Hotel/Motel Fund	581,713	412,500	140,000	(239,250)	33,250	614,963
Police Fund	15,621	19,250	192,666	175,000	1,584	17,205
Sewer Fund*	495,302	676,650	555,162	(115,000)	6,488	501,790
Convention Center Fund*	157,559	120,000	320,843	203,500	2,657	160,216
Pier Fund*	81,234	153,500	132,706	(20,000)	794	82,029
Net Total Primary Government	\$ 2,423,562	\$ 2,657,990	\$ 2,612,902	\$ -	\$ 45,088	\$ 2,468,650

TOWN OF FULTON TAX RATE COMPARISON
FY 2023-2024

	2022	2023 No-New	2023	2023	2023
	Adopted Rate	Revenue Tax Rate	Voter-Approval Tax Rate	De Minimis Tax Rate	Proposed Tax Rate
M&O Rate	\$ 0.155915	\$ 0.155671	\$ 0.157831	\$ 0.329478	\$ 0.155671
I&S Rate	\$ 0.117272	\$ 0.111204	\$ 0.111204	\$ 0.111204	\$ 0.111204
Total Rate	\$ 0.273187	\$ 0.266875	\$ 0.269035	\$ 0.440682	\$ 0.266875
Total Adjusted Taxable Values*	\$ 270,077,200	\$ 282,509,135	\$ 282,509,135	\$ 282,509,135	\$ 282,509,135
M&O	\$ 421,091	\$ 439,785	\$ 445,886	\$ 930,805	\$ 439,785
I&S	\$ 316,725	\$ 314,161	\$ 314,161	\$ 314,161	\$ 314,161
Total Tax Levy	\$ 737,816	\$ 753,946	\$ 760,047	\$ 1,244,967	\$ 753,946

FULTON TAXPAYER IMPACT

	2023	2023	2023	2023
<u>2023 Residential Values</u>	NNR	VAR	De Minimis	Proposed Rate
Average Taxable Value - \$218,364	\$ 583	\$ 587	\$ 962	\$ 583
<u>2022 Residential Values</u>	2022 Adopted Rate	2022 Adopted Rate	2022 Adopted Rate	2022 Adopted Rate
Average Taxable Value - \$206,403	\$ 564	\$ 564	\$ 564	\$ 564
Average Cost Increase (Decrease)	\$ 19	\$ 24	\$ 398	\$ 19
2022 vs. 2023				

**TOWN OF FULTON
GENERAL FUND
PROPOSED BUDGET
FISCAL YEAR 2023 - 2024**

	ACTUAL FY 2021-22	PROJECTED ACTUAL FY 2022-23	ADOPTED BUDGET FY 2022-23	PROPOSED BUDGET FY 2023-24	\$ Change	% Change
<u>REVENUES</u>						
<u>TAXES</u>						
400 · Ad Valorem Tax	289,614.63	424,481.56	428,203.00	439,784.80	11,581.80	2.70%
405 · Sales Tax	297,687.94	288,577.27	285,000.00	290,000.00	5,000.00	1.75%
410 · Franchise Fees	106,943.67	103,885.58	112,000.00	108,500.00	(3,500.00)	-3.13%
415 · Mixed Beverage Tax	55,765.91	59,973.17	54,500.00	58,500.00	4,000.00	7.34%
TOTAL TAX REVENUE	750,012.15	876,917.58	879,703.00	896,784.80	17,081.80	1.94%
<u>PERMITS</u>						
420-1 · Building	29,063.75	43,596.19	28,500.00	22,500.00	(6,000.00)	-21.05%
420-2 · Electrical	7,002.55	9,031.75	7,500.00	4,500.00	(3,000.00)	-40.00%
420-3 · Vendor Permits	5,240.00	5,745.00	5,500.00	4,800.00	(700.00)	-12.73%
420-4 · Gas	520.00	180.00	600.00	600.00	-	0.00%
420-5 · Mechanical	1,407.00	3,005.80	1,500.00	1,000.00	(500.00)	-33.33%
420-6 · Misc.	785.00	453.00	600.00	600.00	-	0.00%
420-7 · Plumbing	3,352.50	5,299.50	3,050.00	1,500.00	(1,550.00)	-50.82%
420-8 · Other Permits	176.00	1,085.00	3,750.00	1,500.00	(2,250.00)	100.00%
TOTAL PERMITS	47,546.80	68,396.24	51,000.00	37,000.00	(14,000.00)	-27.45%
<u>OTHER REVENUE</u>						
425 · Interest Income	2,807.82	18,268.89	7,500.00	12,500.00	5,000.00	66.67%
451 · Reimbursements	7,263.57	-	-	-	-	-
460 · Cell Tower Lease	12,759.71	12,800.00	12,500.00	12,500.00	-	0.00%
TOTAL OTHER REVENUE	22,831.10	31,068.89	20,000.00	25,000.00	5,000.00	25.00%
TOTAL REVENUE	820,390.05	976,382.71	950,703.00	958,784.80	8,081.80	0.85%
<u>EXPENDITURES</u>						
<u>ADMINISTRATIVE</u>						
500 · Office Expense	7,734.82	12,554.58	9,500.00	9,500.00	-	0.00%
504 · Office Supplies	9,007.35	10,634.41	11,500.00	11,500.00	-	0.00%
505 · Telephone	11,043.64	8,832.57	9,000.00	9,000.00	-	0.00%
515 · Software & Subscriptions	9,431.23	22,563.61	22,500.00	22,500.00	-	0.00%
520 · Bank Chrgs. & Fees	315.19	466.76	100.00	300.00	200.00	200.00%
525 · Travel Expense	711.35	2,596.77	2,500.00	2,500.00	-	0.00%
530 · Education & Training	1,155.00	1,217.00	2,500.00	2,500.00	-	0.00%
565 · Postage	1,873.40	1,398.24	1,750.00	1,750.00	-	0.00%
553 · Internet/Website	5,025.20	6,420.64	4,500.00	5,000.00	500.00	11.11%
TOTAL ADMINISTRATIVE	46,297.18	66,684.58	63,850.00	64,550.00	700.00	1.10%

**TOWN OF FULTON
GENERAL FUND
PROPOSED BUDGET
FISCAL YEAR 2023 - 2024**

	ACTUAL FY 2021-22	PROJECTED ACTUAL FY 2022-23	ADOPTED BUDGET FY 2022-23	PROPOSED BUDGET FY 2023-24	\$ Change	% Change
<u>CONTRACTS AND SERVICES</u>						
600 · Appraisal Services	10,694.77	11,935.07	11,935.07	12,710.85	775.78	6.50%
605 · Tax Collection Service	1,483.50	1,586.10	1,586.10	1,934.14	348.04	21.94%
615 · Insurance	33,227.52	49,110.30	38,500.00	33,500.00	(5,000.00)	-12.99%
620 · Elections	11,383.33	18,654.00	11,000.00	20,000.00	9,000.00	81.82%
625 · Notices & Filings	6,145.88	2,388.93	3,500.00	3,500.00	-	0.00%
630 · Accounting Services	54,287.50	61,200.00	61,200.00	61,200.00	-	0.00%
631 · Audit	23,000.00	27,000.00	23,000.00	32,200.00	9,200.00	40.00%
632 · Legal Services	30,000.00	36,000.00	36,000.00	36,000.00	-	0.00%
633 · Security	1,263.56	480.00	500.00	480.00	(20.00)	-4.00%
634 · IT	6,849.18	6,911.50	4,500.00	5,500.00	1,000.00	22.22%
635 · Engineering	-	-	500.00	500.00	-	0.00%
640 · Rockport Law Enforcement	60,000.00	60,000.00	60,000.00	60,000.00	-	0.00%
645 · Juvenile Case Mgmt	5,767.29	6,878.70	10,000.00	7,500.00	(2,500.00)	-25.00%
650 · Animal Control	33,000.00	33,000.00	33,000.00	33,000.00	-	0.00%
656 · City/Co Communications	66,768.67	101,612.72	60,971.94	122,000.00	61,028.06	100.09%
657 · Alligence Medical Services	45,000.00	45,000.00	40,000.00	45,000.00	5,000.00	12.50%
TOTAL CONTRACTS AND SERVICES	388,871.20	461,757.32	396,193.11	475,024.99	78,831.88	19.90%
<u>GENERAL GOVERNMENT</u>						
535 · Special Events	1,282.33	3,461.69	1,250.00	1,250.00	-	0.00%
550 · Utilities - Water/Sewer	1,235.25	1,406.24	1,200.00	1,500.00	300.00	25.00%
552 · Utilities - Electricity	2,964.58	2,837.53	3,000.00	3,000.00	-	0.00%
557 · Utilities - Electricity	9,730.81	9,803.03	13,000.00	11,500.00	(1,500.00)	-11.54%
559 · Fuel	-	5,100.00	-	5,500.00	5,500.00	0.00%
700 · Repairs & Maintenance	21,056.10	14,647.05	12,500.00	15,000.00	2,500.00	20.00%
802 · Aquatic Park	7,000.08	7,000.08	7,000.00	-	(7,000.00)	-100.00%
810 · Vol Fire Department	10,000.00	10,000.00	10,000.00	10,000.00	-	0.00%
TOTAL GENERAL GOVERNMENT	53,269.15	54,255.62	47,950.00	47,750.00	(200.00)	-0.42%
<u>CAPITAL OUTLAY</u>						
701 · Capital Outlay - Vehicles	32,127.44	-	-	-	-	0.00%
710 · Streets & Drainage	98,948.36	88,811.17	100,000.00	70,000.00	(30,000.00)	-30.00%
705 · Street Signs	419.48	3,795.02	2,500.00	2,500.00	-	0.00%
TOTAL CAPITAL OUTLAY	131,495.28	92,606.19	102,500.00	72,500.00	(30,000.00)	-29.27%
<u>PERSONNEL</u>						
900 · Gross Salaries	135,064.41	189,160.63	190,319.73	201,491.99	11,172.26	5.87%
905 · Payroll Tax	9,632.40	14,470.79	13,813.78	15,834.84	2,021.06	14.63%
910 · Health Insurance	22,584.00	30,174.48	30,174.48	51,531.55	21,357.07	70.78%
925 · TMRS	29,526.37	18,225.56	18,712.65	20,904.79	2,192.14	11.71%
926 · Worker's Comp	-	4,149.63	-	4,631.25	4,631.25	100.00%
TOTAL PERSONNEL	196,807.18	256,181.09	253,020.64	294,394.43	41,373.79	16.35%
TOTAL EXPENDITURES	816,739.99	931,484.80	863,513.75	954,219.42	90,705.67	10.50%

**TOWN OF FULTON
GENERAL FUND
PROPOSED BUDGET
FISCAL YEAR 2023 - 2024**

	ACTUAL FY 2021-22	PROJECTED ACTUAL FY 2022-23	ADOPTED BUDGET FY 2022-23	PROPOSED BUDGET FY 2023-24	\$ Change	% Change
<u>OTHER FINANCING SOURCES (USES)</u>						
740 · Sewer Fund - Transfer In	60,000.00	100,000.00	100,000.00	115,000.00	15,000.00	15.00%
741 · Police Fund - Transfer out	(100,067.90)	(237,189.00)	(237,189.00)	(175,000.00)	62,189.00	-26.22%
742 · Pier Fund - Transfer In	-	-	-	20,000.00	20,000.00	100.00%
743 · Hotel/Motel - Transfer In	-	-	-	14,250.00	14,250.00	100.00%
744 · Convention Cntr - Transfer In	-	-	-	21,500.00	21,500.00	100.00%
TOTAL	(40,067.90)	(137,189.00)	(137,189.00)	(4,250.00)	132,939.00	-96.90%
FUND BALANCE-BEGINNING OF YEAR	1,106,144.00	1,069,726.20	1,069,726.20	977,435.10		
OVER/(UNDER)	(36,417.80)	(92,291.10)	(50,000.00)	315.00		
FUND BALANCE-END OF YEAR	1,069,726.20	977,435.10	1,019,726.20	977,750.10		

**TOWN OF FULTON
DEBT SERVICE FUND
PROPOSED BUDGET
FISCAL YEAR 2023 - 2024**

	ACTUAL FY 2021-22	PROJECTED ACTUAL FY 2022-23	ADOPTED BUDGET FY 2022-23	PROPOSED BUDGET FY 2023-24	\$ Change	% Change
REVENUES						
400 · Property Taxes	321,620.65	324,638.65	324,638.65	317,305.19	(7,333.46)	-2.26%
TOTAL REVENUE	321,620.65	324,638.65	324,638.65	317,305.19	(7,333.46)	-2.26%
EXPENDITURES						
DEBT SERVICE						
500 · Principal - Bank of America	175,000.00	185,000.00	185,000.00	200,000.00	15,000.00	8.11%
505 · Interest - Bank of America	77,214.90	66,823.37	66,823.37	44,452.69	(22,370.68)	-33.48%
516 · Principal - Truist	55,000.00	55,000.00	55,000.00	60,000.00	5,000.00	9.09%
517 · Interest - Truist	17,423.76	15,966.25	15,966.25	12,852.50	(3,113.75)	-20%
TOTAL DEBT SERVICE	324,638.66	322,789.62	322,789.62	317,305.19	(5,484.43)	-1.70%
FUND BALANCE-BEGINNING OF YEAR	7,895.00	4,876.99	4,876.99	6,726.02		
OVER/(UNDER)	(3,018.01)	1,849.03	1,849.03	-		
FUND BALANCE-END OF YEAR	4,876.99	6,726.02	6,726.02	6,726.02		

**TOWN OF FULTON
POLICE FUND
PROPOSED BUDGET
FISCAL YEAR 2023 - 2024**

	ACTUAL FY 2021-22	PROJECTED ACTUAL FY 2022-23	ADOPTED BUDGET FY 2022-23	PROPOSED BUDGET FY 2023-24	\$ Change	% Change
REVENUE					-	
400 · Fines & Fees	8,906.45	14,458.24	12,500.00	18,500.00	6,000.00	32.43%
350 · State Designated Funds	554.65	554.65	700.00	600.00	(100.00)	-16.67%
415 · Misc. Income	350.35	350.35	150.00	150.00	-	0.00%
TOTAL REVENUE	9,811.45	15,363.24	13,350.00	19,250.00	5,900.00	30.65%
EXPENDITURES					-	
COURT						
504 · Court - Licenses & Postage	-	200.00	150.00	250.00	100.00	40.00%
505 · Court Office & Postage	2,434.76	7,984.05	8,250.00	8,500.00	250.00	2.94%
510 · Court - Cost to State	2,754.68	5,830.39	6,000.00	6,000.00	-	0.00%
515 · Housing Prisoners	205.00	110.00	750.00	750.00	-	0.00%
TOTAL COURT	5,394.44	14,124.44	15,150.00	15,500.00	350.00	2.26%
ADMINISTRATIVE					-	
600 · Bank Charges	-	68.20	70.00	100.00	30.00	30.00%
610 · Continuing Ed& Seminars	30.00	980.45	1,000.00	600.00	(400.00)	-66.67%
615 · Insurance - Bond	-	150.00	150.00	150.00	-	0.00%
630 · Licenses/Dues/Subscriptions	647.38	449.60	300.00	300.00	-	0.00%
635 · Office & Postage	858.47	2,896.46	3,250.00	1,250.00	(2,000.00)	-160.00%
650 · Radio Expense	-	750.00	1,000.00	1,000.00	-	-100.00%
655 · Uniform & Supplies	1,512.34	2,422.08	2,500.00	750.00	(1,750.00)	-233.33%
660 · Travel Expense	15.50	2,385.00	2,500.00	1,250.00	(1,250.00)	-100.00%
665 · Vehicle Fuel	52.81	1,441.69	1,500.00	5,000.00	3,500.00	70.00%
670 · Vehicle Repairs & Maint	4,337.26	870.05	1,500.00	750.00	(750.00)	-100.00%
706 · Crime Prevention - N Watch	363.36	463.25	500.00	500.00	-	0.00%
TOTAL ADMINISTRATIVE	7,817.12	12,876.78	16,020.00	11,650.00	(4,370.00)	-37.51%
CAPITAL OUTLAY						
900 · Capital Outlay - Equipment	-	27,345.22	28,500.00	2,000.00	(26,500.00)	100.00%
901 · Capital Outlay - Vehicles	-	47,101.00	50,000.00	-	(50,000.00)	100.00%
TOTAL CAPITAL OUTLAY		74,446.22	78,500.00	2,000.00	(76,500.00)	100.00%
PERSONNEL					-	
800 · Salaries	70,659.01	108,923.00	115,789.00	125,780.00	9,991.00	8.63%
805 · Payroll Taxes	5,372.22	8,476.61	8,857.86	9,910.17	1,052.31	11.88%
810 · Health Insurance	5,144.35	5,144.35	5,144.35	12,882.89	7,738.54	150.43%
815 · TMRS	15,492.24	7,167.13	11,077.84	8,276.32	(2,801.52)	-25.29%
816 · Worker's Comp	-	5,772.92	-	6,666.34	6,666.34	100.00%
TOTAL PERSONNEL	96,667.82	135,484.01	140,869.05	163,515.72	22,646.68	13.85%
TOTAL EXPENDITURES	109,879.38	236,931.45	250,539.05	192,665.72	(57,873.32)	-23.10%
OTHER FINANCING SOURCES (USES)						
420 · General Fund - Transfer In	100,067.90	237,189.00	237,189.00	175,000.00	(62,189.00)	-26.22%
FUND BALANCE-BEGINNING OF YEAR	-	-	-	15,620.80		
OVER/(UNDER)	-	15,620.80	-	1,584.30		
FUND BALANCE-END OF YEAR	-	15,620.80	-	17,205.10		

**TOWN OF FULTON
SEWER FUND
PROPOSED BUDGET
FISCAL YEAR 2023 - 2024**

	ACTUAL FY 2021-22	PROJECTED ACTUAL FY 2022-23	ADOPTED BUDGET FY 2022-23	PROPOSED BUDGET FY 2023-24	\$ Change	% Change
<u>REVENUES</u>						
400 · Sewer Revenues	650,448.42	664,544.66	635,300.00	662,650.00	27,350.00	4.31%
405 · Sewer Tap Fees	20,500.00	4,200.00	12,500.00	4,500.00	(8,000.00)	-64.00%
415 · Interest Income	926.97	12,505.63	4,500.00	9,500.00	5,000.00	100.00%
TOTAL REVENUES	671,875.39	681,250.29	652,300.00	676,650.00	24,350.00	3.73%
<u>EXPENDITURES</u>						
<u>ADMINISTRATIVE</u>						
510 · Telephone	3,483.80	2,429.71	5,500.00	3,500.00	(2,000.00)	-36.36%
525 · Dues & Subscriptions	507.94	257.18	50.00	50.00	-	0.00%
540 · Bank Charges	-	10.32	-	200.00		
545 · Training / Seminars	120.00	1,521.05	500.00	1,000.00	500.00	100.00%
546 · Travel Expense	-	1,410.90	1,000.00	1,000.00	-	0.00%
547 · Uniforms	2,319.00	5,286.20	4,500.00	5,500.00	1,000.00	22.22%
TOTAL ADMINISTRATIVE	6,430.74	10,915.36	11,550.00	11,250.00	(300.00)	-2.60%
<u>OPERATING EXPENSES</u>						
505 · Utilities	11,918.68	14,055.56	13,000.00	13,500.00	500.00	3.85%
515 · Supplies	9,670.51	9,910.73	12,500.00	11,500.00	(1,000.00)	-8.00%
519 · Tractor Expenses	2,133.08	2,979.88	3,000.00	3,000.00	-	0.00%
520 · Vehicle Exp	3,618.44	3,799.46	5,000.00	5,000.00	-	0.00%
521 · Fuel	16,917.67	4,890.87	15,200.00	4,500.00	(10,700.00)	-70.39%
600 · Wasterwater Treatment	188,035.04	185,803.84	195,000.00	190,000.00	(5,000.00)	-2.56%
618 · Preventive Maint	2,027.00	1,026.02	12,500.00	12,500.00	-	0.00%
620 · Repairs & Maint.	20,304.46	2,067.96	5,000.00	25,000.00	20,000.00	400.00%
621 · AC Transfer Station	1,048.20	910.80	1,000.00	1,500.00	500.00	50.00%
TOTAL OPERATING	255,673.08	225,445.12	262,200.00	266,500.00	4,300.00	1.61%
<u>PERSONNEL</u>						
700 · Wages	99,653.74	110,198.10	117,054.81	145,034.81	27,980.00	23.90%
705 · Payroll Tax	7,548.37	8,718.15	9,386.69	11,527.16	2,140.47	22.80%
710 · Health Insurance	17,864.41	20,116.32	30,098.52	38,648.67	8,550.15	28.41%
711 · TMRS	21,868.32	7,251.03	12,144.44	15,047.36	2,902.92	23.90%
816 · Worker's Comp	-	4,958.91	-	7,154.32	7,154.32	100.00%
TOTAL PERSONNEL	146,934.84	151,242.52	168,684.46	217,412.32	48,728.00	28.89%
<u>CAPITAL OUTLAY</u>						
594 · Capital Outlay - Vehicles	-	43,500.00	45,000.00	-	(45,000.00)	100.00%
596 · Capital Outlay - Equipment	35,905.44	99,180.05	100,162.05	-	(100,162.05)	100.00%
595 · Capital Outlay - Sewer System	45,563.05	25,346.40	58,000.00	60,000.00	2,000.00	3.45%
TOTAL CAPITAL OUTLAY	81,468.49	168,026.45	203,162.05	60,000.00	(143,162.05)	-70.47%
TOTAL EXPENDITURES	490,507.15	555,629.45	645,596.51	555,162.32	(90,434.19)	-16.29%
<u>OTHER FINANCING SOURCES (USES)</u>						
500 · GF Transfer Out - Admin	(100,000.00)	(100,000.00)	(100,000.00)	(115,000.00)	(15,000.00)	15%

**TOWN OF FULTON
SEWER FUND
PROPOSED BUDGET
FISCAL YEAR 2023 - 2024**

	ACTUAL FY 2021-22	PROJECTED ACTUAL FY 2022-23	ADOPTED BUDGET FY 2022-23	PROPOSED BUDGET FY 2023-24	\$ Change	% Change
501 · Surplus Property Proceeds	9,704.99	15,000.00	15,000.00	-	-	0.00%
TOTAL	(90,295.01)	(85,000.00)	(85,000.00)	(115,000.00)	(15,000.00)	15%
FUND BALANCE-BEGINNING OF YEAR	363,607.77	454,681.00	454,681.00	495,301.84		
OVER/(UNDER)	91,073.23	40,620.84	(78,296.51)	6,487.68		
FUND BALANCE-END OF YEAR	454,681.00	495,301.84	454,681.00	501,789.51		

**TOWN OF FULTON
HOTEL/MOTEL TAX FUND
PROPOSED BUDGET
FISCAL YEAR 2023 - 2024**

	ACTUAL	PROJECTED	ADOPTED	PROPOSED		
	FY 2021-22	ACTUAL	BUDGET	BUDGET	\$ Change	% Change
		FY 2022-23	FY 2022-23	FY 2023-24		
REVENUES						
400 · Hotel Occupancy Taxes	392,338.54	417,475.92	315,000.00	405,000.00	90,000.00	28.57%
405 · Interest Income	818.03	11,967.57	3,000.00	7,500.00	4,500.00	
TOTAL REVENUE	393,156.57	429,443.49	318,000.00	412,500.00	94,500.00	29.72%
EXPENDITURES						
525 · Bank Charges	174.60	-	-	200.00	200.00	100.00%
520 · Advertising & Promotion	25,000.00	25,000.00	25,000.00	25,000.00	-	0.00%
516 · Parks & Utilities	4,319.70	7,500.00	7,500.00	7,500.00	-	0.00%
600 · R-F Chamber of Commerce	25,000.00	50,000.00	50,000.00	50,000.00	-	0.00%
605 · Maritime Museum	-	5,000.00	5,000.00	5,000.00	-	0.00%
615 · Fulton Mansion	5,000.00	5,000.00	5,000.00	5,000.00	-	0.00%
620 · Oysterfest	35,000.00	35,000.00	35,000.00	35,000.00	-	0.00%
625 · AC Council on Aging	2,500.00	2,500.00	2,500.00	2,500.00	-	0.00%
655 · Daughters Rep Museum	15,759.75	10,000.00	10,000.00	10,000.00	-	0.00%
TOTAL EXPENDITURES	112,579.45	140,000.00	140,000.00	140,000.00	-	0.00%
OTHER FINANCING SOURCES (USES)						
650 · Convention Center - Transfer Out	(175,000.00)	(175,000.00)	(175,000.00)	(225,000.00)	(50,000.00)	28.57%
660 · General Fund - Transfer Out	-	-	-	(14,250.00)	(14,250.00)	100.00%
TOTAL	(175,000.00)	(175,000.00)	(175,000.00)	(239,250.00)	(64,250.00)	36.71%
FUND BALANCE-BEGINNING OF YEAR	361,692.00	467,269.12	467,269.12	581,712.61		
OVER/(UNDER)	105,577.12	114,443.49	3,000.00	33,250.00		
FUND BALANCE-END OF YEAR	467,269.12	581,712.61	470,269.12	614,962.61		

**TOWN OF FULTON
CONVENTION CENTER FUND
PROPOSED BUDGET
FISCAL YEAR 2023 - 2024**

	ACTUAL	PROJECTED ACTUAL	ADOPTED BUDGET	PROPOSED BUDGET		
	FY 2021-22	FY 2022-23	FY 2022-23	FY 2023-24	\$ Change	% Change
<u>REVENUES</u>						
400 · Facility Fees	75,650.00	121,600.00	72,500.00	116,500.00	44,000.00	60.69%
405 · Interest Income	370.74	4,120.28	750.00	3,500.00	2,750.00	100.00%
TOTAL REVENUES	76,020.74	125,720.28	73,250.00	120,000.00	46,750.00	63.82%
<u>OPERATING EXPENSES</u>						
500 · Utilities	20,047.12	20,883.17	16,200.00	21,000.00	4,800.00	29.63%
503 · ACND Lease	36,000.00	40,500.00	40,500.00	42,000.00	1,500.00	3.70%
505 · Telephone	564.48	1,514.76	1,500.00	1,750.00	250.00	16.67%
506 · Internet	4,086.68	3,600.00	3,600.00	4,000.00	400.00	11.11%
507 · Insurance	39,044.84	49,911.85	43,500.00	51,500.00	8,000.00	18.39%
510 · Office Expense	961.44	1,099.92	2,000.00	1,000.00	(1,000.00)	-50.00%
511 · Supplies	5,622.74	3,618.22	3,900.00	4,000.00	100.00	2.56%
515 · Repairs & Maint.	9,394.21	9,491.17	15,000.00	15,000.00	-	0.00%
516 · Janitorial Services	18,200.00	17,575.00	15,500.00	18,000.00	2,500.00	16.13%
520 · Trash Removal	10,242.13	14,582.20	8,500.00	18,200.00	9,700.00	114.12%
526 · Ice Machine Lease	2,082.00	2,119.19	1,950.00	2,200.00	250.00	12.82%
531 · Dues & Subcriptions	975.00	425.00	3,500.00	2,500.00	(1,000.00)	-28.57%
535 · Special Events	1,358.88	2,036.03	20,000.00	10,000.00	(10,000.00)	-50.00%
536 · FCC Advertising	9,286.07	969.71	15,000.00	5,000.00	(10,000.00)	-66.67%
TOTAL OPERATING	157,865.59	168,326.22	190,650.00	196,150.00	5,500.00	2.88%
<u>PERSONNEL</u>						
600 - Wages	35,799.17	45,195.40	40,036.88	50,130.40	10,093.52	25.21%
610 - Health Insurance	8,932.22	9,219.98	10,032.84	12,882.89	2,850.05	28.41%
611 - TMRS	7,586.32	2,973.86	4,153.83	5,201.03	1,047.20	25.21%
615 - Payroll Tax	2,738.62	3,457.45	3,206.82	3,978.98	772.16	24.08%
TOTAL PERSONNEL	55,056.33	60,846.69	57,430.37	72,193.29	14,762.92	25.71%
<u>CAPITAL OUTLAY</u>						
155 - Building Improvements	25,594.59	62,957.80	112,200.00	52,500.00	(59,700.00)	-53.21%
167 - Parking Lot	-	-	180,000.00	-	(180,000.00)	100.00%
166 - Furniture & Fixtures	-	3,587.85	22,300.00	-	-	
TOTAL CAPITAL OUTLAY	25,594.59	66,545.65	314,500.00	52,500.00	(239,700.00)	100.00%
TOTAL EXPENDITURES	238,516.51	295,718.56	562,580.37	320,843.29	(219,437.08)	100.00%
<u>OTHER FINANCING SOURCES (USES)</u>						
415 · Hotel/Motel - Transfer In	175,000.00	175,000.00	355,000.00	225,000.00	(130,000.00)	-36.62%
416 · General Fund - Transfer Out	-	-	-	(21,500.00)	(21,500.00)	100.00%
	175,000.00	175,000.00	355,000.00	203,500.00	(151,500.00)	-42.68%
FUND BALANCE-BEGINNING OF YEAR	140,053.00	152,557.23	152,557.23	157,558.95		
OVER/(UNDER)	12,504.23	5,001.72	(134,330.37)	2,656.71		
FUND BALANCE-END OF YEAR	152,557.23	157,558.95	18,226.86	160,215.66		

**TOWN OF FULTON
PIER FUND
PROPOSED BUDGET
FISCAL YEAR 2023 - 2024**

	ACTUAL	PROJECTED ACTUAL	ADOPTED BUDGET	PROPOSED BUDGET		
	FY 2021-22	FY 2022-23	FY 2022-23	FY 2023-24	\$ Change	% Change
REVENUES						
400 · Pier Pole Fees	142,480.00	139,465.00	147,500.00	142,500.00	(5,000.00)	-3.39%
425 · Pole Rental Fees	-	1,680.00	-	5,400.00	5,400.00	100.00%
405 · Retail Sales	13,026.14	12,974.01	14,500.00	13,500.00	(1,000.00)	-6.90%
406 · Cost of Sales	(10,771.30)	(8,388.30)	(7,250.00)	(7,900.00)	(650.00)	8.97%
TOTAL REVENUES	144,734.84	145,730.71	154,750.00	153,500.00	(1,250.00)	-0.81%
EXPENDITURES						
OPERATING						
500 · ACND - Sub.Land Lease	-	-	300.00	300.00	-	0.00%
505 · Utilities	7,419.30	7,796.80	6,700.00	7,500.00	800.00	11.94%
602 · Supplies	2,934.76	1,764.80	3,500.00	3,000.00	(500.00)	-14.29%
601 · Repairs & Maint.	150.48	17,096.22	7,500.00	10,000.00	2,500.00	33.33%
520 · Bank Charges	52.00	258.33	75.00	75.00	-	0.00%
525 · Licenses & Fees	215.00	215.00	215.00	215.00	-	0.00%
603 · Portable Rental	4,015.00	4,015.00	4,380.00	4,380.00	-	0.00%
506 · Insurance	20,952.17	-	30,260.00	-	(30,260.00)	100.00%
TOTAL OPERATING	35,738.71	31,146.15	52,930.00	25,470.00	(27,460.00)	-51.88%
PERSONNEL						
615 - Wages	63,397.55	79,517.78	79,871.20	83,204.80	3,333.60	4.17%
616 - Payroll Tax	4,818.43	6,659.11	6,830.15	7,085.17	255.02	3.73%
617 - TMRS	4,348.49	3,819.02	3,717.07	4,062.93	345.86	9.30%
618 - Health Insurance	4,466.10	10,058.16	10,032.84	12,882.89	2,850.05	28.41%
TOTAL PERSONNEL	77,030.57	100,054.07	100,451.26	107,235.79	6,784.53	6.75%
TOTAL EXPENDITURES	112,769.28	131,200.22	153,381.26	132,705.79	(20,675.47)	-13.48%
OTHER FINANCING SOURCES (USES)						
700 · GF Transfer Out - Admin		1,650.00	-	(20,000.00)	(20,000.00)	100%
FUND BALANCE-BEGINNING OF YEAR	33,088.44	65,054.00	65,054.00	81,234.49		
OVER/(UNDER)	31,965.56	16,180.49	1,368.74	794.21		
FUND BALANCE-END OF YEAR	65,054.00	81,234.49	66,422.74	82,028.70		